

## City of San Antonio

**SUBJECT:** Request for Offer (RFO) for Annual Contract SAPD Concealable Body Armor (RFO 6100004600), Scheduled to Open: **June 16, 2014**; Date of Issue: **May 30, 2014**

**FROM:** Jorge Garcia  
Procurement Manager

**DATE:** June 12, 2014

**THIS NOTICE SHALL SERVE AS ADDENDUM NO. I - TO THE ABOVE REFERENCED  
REQUEST FOR OFFER**

**THE ABOVE MENTIONED REQUEST FOR REQUEST FOR OFFER IS HEREBY AMENDED AS  
FOLLOWS:**

1. **Add:** Page1, The submission deadline has been extended from June 16, 2014 to **June 23, 2014, no later than 2:00 pm, CT.**
2. **Add:** Page 4, SECTION 003,- Instructions for Offers  
Two potential bidders submitted the following questions in regards to the RFO. City's official response to questions asked is as follows:

**Respondent 1 - Question:**

1. Under section 004 - Specifications/ Scope of Services, there is a paragraph titled Trauma Reduction Device that is in need of clarification. The last sentence of the first paragraph reads: "Vendors shall provide for individual selection of either a special threat or ballistic cloth protective plate."

Both paragraphs describe the specs of the special threat plate as well as the specs for the cloth protective plate. These two plates function very differently and the special threat plate is at a much higher cost than a standard cloth protective plate or Trauma Reduction Device. A standard Trauma Reduction Device does just that - reduces blunt force trauma in conjunction with the ballistic vest in the 5x8 area it covers.

In the past, these standard Trauma reduction devices (a cloth protective plate or a hard trauma plate) were offered as a choice to the individual. Both plates are designed to reduce

blunt force trauma. However in this proposal, it is being asked for the special threat plate or the cloth protective plate as a choice to the individual, two very different plates with very different ways they function. We have no way of knowing how the individual officer will choose these

plates and since both plates are very different in what they are designed to do, the bidder will have to cost out the vest to be inclusive of the higher cost special threat plate, even if the cloth protective plate is chosen.

Is it possible that the 5 x 8 special threat plate be put as a separate line item so the vest's cost isn't inflated unnecessarily depending on which plate is chosen? The bidder can still offer the cloth protective plate or the hard trauma plate (standard Trauma Reduction Devices) since those are normally inclusive with a vest. Any clarification you can give on this is greatly appreciated

**Response:** The option has always been for the officer to choose whether they want a hard or a soft plate. If a manufacturer wants to submit their bid with a cost of a hard plate included in every single vest ordered they can do so. If a manufacturer wants to do research or has historical data as to how many hard vs. how many soft plates are chosen annually & they submit their bid accordingly then they will be more in line with what will happen & their bid will obviously be more competitive. The LRC would like the option to remain with the officer & the manufacturers will have to decide how they want to submit their bid. We do not want the plates separated out as a separate line item.

#### **Respondent 2 - Questions:**

1. There appears to be no language in the Terms and Conditions that addresses any price increases. If there were to be any supplier increases how would that be handled between the City and the supplier?

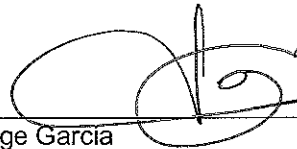
**Response:** The contract term is for two years, plus one renewal option year. All bidders should submit pricing that is firm fixed through contract duration.

2. Because of the nature of this RFO and some of the questions posed and information requested would the city be willing to extend the due date of the solicitation?

**Response:** The City will extend the submission deadline. The submission deadline has been extended from June 16, 2014 to **June 23, 2014, no later than 2:00 pm, CT**

3. Is the City willing to consider letter of exceptions to the Terms and Conditions?

**Response:** This question is too vague. We would need specific clauses to address. Please clarify specific exceptions on clauses.



Jorge Garcia  
Procurement Manager  
Finance Department – Purchasing  
Division

Date \_\_\_\_\_

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip Code \_\_\_\_\_

Bidders' Signature \_\_\_\_\_